

## What's New?

June, 2012

### In This Issue

[Highlight: Recent Achievements](#)

[IT Job Growth Continues In May](#)

[Upcoming Events: CompTIA Breakaway](#)

[Join Our Mailing List!](#)

### Social Media Links

SmartSource has recently launched its Facebook and Twitter pages.

Please like and follow us for daily updates on employment opportunities, hiring trends, and upcoming events!

[Visit Our Website](#)



### Service Offerings

#### Recruitment Services:

- Permanent placement
- Temp to hire w/ no conversion fees
- Staff augmentation
- Contract recruiters

#### Project Staffing

### Need A Consultant?

SmartSource has ongoing relationships nationally with thousands of the best-qualified individuals in consulting, possessing a broad range of skills and experience, from older legacy systems to the latest state-of-art technologies. These consultants are established professionals with well-developed business and technical skills.

Our service offerings include IT project based services, staff augmentation, recruitment, and nationwide dispatch services.

Need a consultant? Please click [here](#).

### Highlight: Recent Achievements



**In celebration of a successful year marked by double digit growth, SmartSource treated their staff to a trip in Las Vegas**

In the past six months, SmartSource completed a string of immensely successful national projects:

## Services:

- Nationwide deployment & roll outs
- Equipment installs & moves
- Software development projects

- **Large Retail Chain Printer Refresh Project**

SmartSource completed 2,800 sites in 9 weeks, dispatching approximately 1,400 technicians.

- **Regional Bank Branch Conversion**

In a single weekend, SmartSource successfully converted 151 bank branches throughout New York, utilizing 220 technicians.

- **National Bank Equipment Refresh Project**

In nearly 10 weeks, SmartSource accomplished a series of printer and workstation refreshes throughout branches in Florida, Michigan, Utah, Colorado, and Illinois. A total of 623 sites were completed by 1,323 technicians.

## IT Job Growth Continues In May

For the fifth month in a row, IT employment has hit a new record high. According to the TechServe Alliance IT Employment Index, the number of IT jobs grew by 17,000 in April and by 15,500 in May, or 0.4% sequentially to 4,179,500. In the past 12 months, IT employment has witnessed a 2.7% increase with the addition of over 110,000 jobs.

Despite the fragile state of the overall job market, IT growth has not experienced any significant deceleration. "To the contrary, my member companies who placed high tech talent in most Fortune 1000 companies report both robust demand as well as a shortage of talent in high demand skill sets," insists CEO of TechServe Alliance, Mark Roberts. (TechServe Alliance, 2012).

According to the CareerBuilder Q2 2012 U.S. Jobs Forecast, 31% of employers had available positions for which they were unable to find qualified talent (a 7% increase from Q2, 2011). Due to increased competition for skilled talent, particularly in high-demand areas such as IT, healthcare, and engineering, recruiters play a vital role in helping employers work through the problem of the skills gap.

***At SmartSource, our recruiters focus on finding and placing the right candidates with the skills and certifications that meet our clients' precise staffing demands. We diligently strive to provide job seekers with promising prospects and solutions through a smooth and structured process.***

CareerBuilder. (2012). *Q2 2012 U.S. Job Forecast*.

TechServe Alliance. (2012). [IT Employment Continues Steady Climb In May](#). Alexandria, VA.

TechSource Alliance. (2012). [No Slowdown for IT-Robust Job Growth Continues in April](#). Alexandria, VA.

## Upcoming Events: CompTIA Breakaway



July 30th-August 2nd, SmartSource will be attending the CompTIA Breakaway conference, hosted at the Aria Resort and Casino in Las Vegas, NV. We invite you to join us at the IT channel's leading education and training event, where we will be exhibiting at Booth # 235.

Bringing the IT industry together again, Breakaway 2012 will cover a variety of useful channel themes, such as cloud computing, disaster recovery, healthcare IT, cybersecurity, mobility and social media, and traditional technology and business topics. For more information, please visit the official CompTIA [website](#).

## ABOUT US

SmartSource is a trusted international IT staffing, recruitment, and project services company which helps its clients hire IT resources for both short and long-term assignments. SmartSource has ongoing relationships with thousands of the best-qualified individuals in consulting, possessing a broad range of skills and experience, from older legacy systems to the latest state-of-art technologies.

We appreciate your time and are excited to work with you in the future.

Sincerely,

Michelle Mosenkis  
Marketing Administrator  
SmartSource, Inc.