SmartSource
Technical Staffing Solutions

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Are You Prepared for the Affordable Care Act?

Starting January 1, 2014, businesses with 50 employees or more will be required to provide affordable health insurance for employees or pay penalties. Generally speaking, employees that work 30 hours per week or more will be considered full time and eligible. If you have two employees working 20 hours per week, that could actually equal 1 full time employee.

The law is complex and there are are many details to track in order to stay compliant. We have been advising our clients to seek legal advice to better understand how this law will impact their businesses.

A solution to the problem is to hire more contract staff through **SmartSource** and let us worry about the details.

Contact your account manager to learn more on how we can help you stay compliant.

-Joe Iovinelli, CEO at SmartSource, Inc.

July 29th-July 31rst, SmartSource will be attending **CompTIA ChannelCon**, hosted at the The Peabody Orlando Hotel in Orlando, Florida.

We invite you to join us at the IT channel's leading training and partnering event, where we will be exhibiting at Booth #127.

Social Media Links

Please like & follow us for daily updates on employment opportunities, hiring trends, and upcoming events!

The Return of the Perm

In Q1, SmartSource witnessed a spike in high-level permanent placements for highly-skilled IT professionals, such as:

Cisco Architect in Austin, TX with 10 years of Cisco & data center design experience, including CCIE.
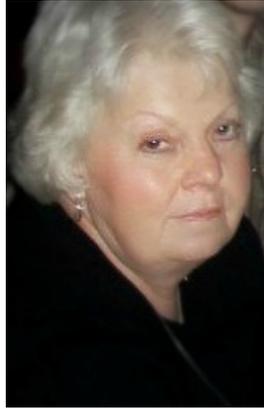
Commvault Architect in Atlanta, GA with 5 years of Commvault backup and replication, advanced server clustering, and advanced visualization experience.

Cloud-services Backup Architect in Atlanta, GA with advanced experience with Commvault cloud backup, cloud storage connector, and over 5 years of experience in Commvault OnePass Technology.

April IT Employment Trends

Project Spotlight

In the previous quarter, SmartSource successfully managed a number of major projects. We'd like to take a moment to applaud our project teams for their excellent work & highlight their latest achievements:

Marie is a certified project manager with a list of accomplishments that is nothing short of impressive. She has 7 years of experience managing and recruiting for SmartSource's largest projects.

Last quarter, Marie managed a POS swap/ refresh, including Pinpad installation and all cash register peripherals at 286 locations for a major fast food chain. POS-experienced engineers were hired to work onsite with managers in both customer-facing and drive-thru areas.

Marie Wegel
Project Manager
Chicago, IL

Laura Hollendoner & Pat Martin managed a Windows XP to Windows 7 migration project for a major retail chain at 1700 locations. Engineers with Windows 7 migration experience and a high level of customer service were deployed.

Recent reports indicate continued employment gains in the technology sector.

The number of tech jobs rose 2.6% from April, 2012, with strongest growth in Management and Technical Consulting jobs (up nearly 6%) and in the Computer Systems Design/Related Services sector (up 4.8%), according to the latest Bureau of Labor Statistics release.

In an analysis of these employment numbers, Foote Parners found a net gain of 9,700 IT-related jobs in April-a decrease of 1,700 jobs compared to the previous month, but greater than the average monthly growth for all of 2012.

David Foote, chief analyst at Foote Partners, insists that the current IT employment trends are good news for IT pros:

"What's noteworthy is that IT employment this year is averaging 13,250 new jobs per month. Last year that number was only 9,442. That's positive momentum that started in October and carried into 2013 in a very big way even though the national labor market overall has been optimistic but frankly a little shaky. Momentum means everything when it comes to hiring trends; IT jobs have it but many other segments of the labor market simply do not."

This optimism is similarly reflected by CEO of TechServe Alliance, Mark Roberts, who notes that both growth and demand for IT professionals remains strong. IT employment has grown for the 17th consecutive month-up 0.24% from last March and 5.1% from last year-and continues to outperform most other sectors.

Laura Hollendoner
Project Manager
Chicago, IL

Laura was born and raised in the Chicagoland area and has a B.A. in English Literature from Augustana College. Since 2011, she has been an integral part of the SmartSource team.

Pat Martin
Account Manager
Atlanta, GA

Pat has over 14 years of sales and recruiting experience in the staffing industry. She has a B.A. in Psychology from the University of Georgia and has been with SmartSource for nearly 3 years.

Pat Hurwitz, Jackleen Koon, and Danielle Fortier managed installations at approximately 1200 locations for a corporate salon. This included onsite workstation and printer installations, wireless access point installation and testing, network setup and verification, including router status and testing.

Pat has over 10 years of recruiting and project management experience with SmartSource. She has a B.S. in Business Administration from Valparaiso University and over 20 years of experience in the computer industry.

Pat Hurwitz
Project Manager
Chicago, IL

	Danielle Fortier **Project Coordinator** **Chicago, IL**	**Jackleen Koon** **Recruiting Account** **Manager** **Chicago, IL**
	A talented new addition to the SmartSource team, Danielle has been with us for 3 months. She has a Bachelors in Business Management from Depaul University.	Jackleen has been with us since 2007. She has worked on over 50 projects and managed hundreds of technicians in the field. She has an AAS in Business Marketing and has worked on SmartSource's largest deployments for over 6 years.

About Us

Since 1996, SmartSource has been a leader in providing IT technical staffing solutions for short and long-term projects, staff augmentation, and direct hire positions. We partner with original equipment manufacturers, systems integrators, hardware VARS, computer service companies, and independent IT firms. Many of our partners rely heavily on our variable workforce model for satisfying their IT talent needs.

SmartSource has ongoing relationships nationally with thousands of the best-qualified individuals in consulting, possessing a broad range of skills and experience, from older legacy systems to the latest state-of-art technologies. Our consultants are established professionals with well-developed business and technical skills.

At SmartSource, we value our customer relationships. Our services are flexible and can be tailored to meet your specific budgetary and technical requirements. We recruit people who are not only technically proficient, but also have strength of character and integrity. With an unrelenting commitment to service, we take the time to understand your business, your culture, and your needs.

We appreciate your time and are excited to work with you in the future.

Most Respectfully,

Michelle Mosenkis
Marketing Administrator
SmartSource, Inc.
www.smartsource-inc.com